

WINTER 2011

UPCOMING EVENTS

**CHILI AND PERU
EXPORT SALES MISSION**
May 14–21, 2011
[Flyer](#)

**SANCTUARY COVE
INT'L BOAT SHOW**
May 19–22, 2011
[Flyer](#)

HOSPITALAR 2011
May 24–27, 2011
[Flyer](#)

TRADE LEADS
View a summary of the most
recent [leads](#) by Industry Sector

EDC STAFF

[Listing with e-mail addresses](#)

[Entrepreneur Website](#)

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SUNCOAST WORKFORCE OFFERING HIRING INCENTIVES

Suncoast Workforce is offering an on-the job training program to Sarasota-Manatee businesses that hire its candidates. Suncoast Workforce will design a training plan and reimburse an employer up to 50 percent of the new hire's wage rate for up to six months. For more information, Sarasota businesses can email [Jennifer Carp](#) or call her at (941) 358-4200, ext. 3125. Manatee businesses can email [Nancy Kouayara](#) or call her at (941) 714-7449, ext. 2113.

SUNCOAST WORKFORCE CAREER EXPO

The Second Annual Suncoast Career Expo is scheduled for **April 1st** at the Sarasota-Bradenton International Convention Center from 8 am - 1 pm. Representatives from schools, businesses hiring, and businesses wanting to gain awareness in the community are encouraged to participate at **NO COST**. If your organization would like to have a booth at no charge please contact [Natalie Chambers](#) at 358-4200, ext. 1105. There is also no fee for attendees.

SATOP OFFERS FREE TECHNICAL ASSISTANCE

SATOP is designed to provide **FREE** technical assistance and speed the transfer of space technology to the private sector. By giving **FREE** technology assistance to small businesses, SATOP helps solve their challenges and increase their chances of succeeding. Your business can receive up to 40 hours of **FREE** technical assistance through SATOP. It is their goal to provide resolutions in less than 90 days. SATOP has helped companies with machine design, process engineering, material selection, and many other technical issues. [More information](#)

TRDA LAUNCHES CLEAN TECH INITIATIVE

Clean Tech Ventures provides Florida-based entrepreneurs and early-stage clean-tech companies with resources to transform great ideas into high-growth companies that create jobs, wealth and intellectual capital in Florida. If you are an entrepreneur or early-stage company with a clean tech or energy product/idea, you may be a candidate for the Clean Tech Ventures program. Selected candidates will receive access to one or more of the following: intensive business mentoring, hands-on guidance for developing a business plan or SBIR proposal, a 12-months series of webinars, two-day entrepreneurship boot camp, etc. [More information](#).

PERFORM A SEARCH FOR PROPERTIES, STATISTICS AND MORE

Have you ever wondered what consumer expenditures are within a one-mile radius of the intersection of Bee Ridge and U.S 41? Your answer is just a click away. The EDC has a new tool, which combines the best in geographical mapping, with the most recent economic and demographic variables to create a powerful device for business decision-making. Some of the many uses include: reports on specific age distributions, household incomes, and educational attainment in any area of the county. The site also plugs into the local real estate market, creating a one-stop shop for finding and evaluating prospective commercial properties throughout Sarasota County. You may access it [here](#) or through our [website](#).

COUNTY SEEKS INPUT ON REGULATIONS VIA "WIKI" SITE

If you want to weigh in on new county development regulations, Sarasota County Government invites you to contribute to a "wiki" site where experts and community members will collaborate online to improve county regulations. The first topic for discussion is proposed regulations that govern the redevelopment of older commercial properties. These include narrow strip commercial properties that were affected by road widening projects or that were developed before current regulations for off-street parking, landscape buffering, storm water management and other requirements. The wiki is available online at www.scgov.net.

TWO-DAY WORKSHOP - EXPAND YOUR INTERNATIONAL SALES

The Florida MEP and US Export Assistance Centers are offering a workshop to help you grow your business in Latin America. [More information](#) or contact [Winifred Grebey](#) at 321-939-4000.

EXPORT & TRADE MISSION TO GERMANY

The Economic Development Corporation of Sarasota County and the Manatee Economic Development Council will conduct an export and trade mission to Germany in November. Details are forthcoming. For more information contact [Ron Maloney](#) at 309-1200, ext. 101.