

**UPCOMING EVENTS**

**KATHY BAYLIS' RETIREMENT RECEPTION**  
May 24, 2011  
[Register](#)

**EDC INVESTOR BREAKFAST**  
June 21, 2011  
[Register](#)

**INTERNATIONAL EVENTS**

**HOSPITALAR 2011**  
May 24–27, 2011  
[Flyer](#)

**TEAM FLORIDA BUSINESS EXPO & TRADE MISSION**  
October 23–27, 2011  
[Flyer](#)

**CANNES INTERNATIONAL BOAT SHOW**  
September 6-11, 2011  
[Flyer](#)

**TRADE LEADS**  
View a summary of the most recent [leads](#) by Industry Sector

**EDC STAFF**

[Listing with e-mail addresses](#)

[Entrepreneur Website](#)

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**SPRING 2011**

**FREE SARASOTA COUNTY GIS PROSPECTOR DATABASE WEBINAR**

Would you like to know what the spending habits are of consumers within a three-mile radius of a potential site you are considering leasing? Would you like to know the demographic differences surrounding two commercial locations you are comparing? Join us for a webinar on the new Sarasota County Prospector Database. Learn how to use the database available through the EDC website to access invaluable demographic and business data and generate useful reports. This information is at your fingertips. Join us on May 24th at 1:00 pm for a live webinar and learn how you can access this information. Register now by emailing [Donna Carden](#). You may also preview the site at [www.sarasotacountyprospector.com](http://www.sarasotacountyprospector.com)

**8TH ANNUAL MANUFACTURERS SUMMIT & GLOBAL MARKETPLACE**

This event will be held **November 30 - December 1st** at the Hyatt Regency Orlando International Airport. This event will provide a snapshot of the manufacturing industry in Florida and plans for the upcoming year. There will be double the exhibit space and the Manufacturers Association of Florida is working with the international community to bring foreign buyers to this event. To exhibit please complete a [registration form](#) no later than **May 30th**. No fee is due at this time.

**2011 HALL OF FAME AWARDS**

Applications will soon be accepted for our 2011 Hall of Fame Awards. This year's categories will change slightly and include Manufacturing and Design/Creativity categories. Please watch next week for an e-mail with the links to the applications. It will also be posted on our website. Consider applying for your own business or nominating a deserving company.

**ARE YOU CURRENTLY AN EDC INVESTOR?**

If yes, thank you! If no, would you like to become an EDC Investor? Please contact [Donna Carden](#) at 941-309-1200, ext. 106. It is through the added support of our investors that we can provide the services that we do. We look forward to hearing from you.

**PLUG INTO TAMPA BAY'S VIRTUAL JOB FAIR**

Make a difference in the community—support the future workforce! If your company can offer job opportunities for youth ages 14-24, whether it is for full-time, part-time or temporary positions, please see the attached [flyer](#) for instructions.

**LEARN ABOUT THE PITFALLS AND OPPORTUNITIES OF SOCIAL MEDIA**

The American Advertising Federation (AdFed) presents a panel of experts to discuss the perils and prospects of social media marketing. How can you bring your Facebook presence to the next level? Concerned about protecting intellectual property, or what employees may be posting about your company on social media sites? Bring questions, deepen your knowledge and protect yourself and your clients. Panelists will include Doug Cherry, Attorney, Shumaker Loop; Amanda Eyer, atLarge; and Peter Taylor, Sarasota Memorial Health Care System. Everyone is invited to attend. The event will be held **May 26th** from 11:30 a.m. to 1:00 p.m. at the Polo Grill, Lakewood Ranch. The cost is \$25. [Register](#) or call (941) 927-7589.

**EDUCATING AND CERTIFYING A MANUFACTURING WORKFORCE**

Information from manufacturers gathered from an earlier Forum will be reviewed and discussed to determine the training and education programs that are being offered today and determine where the skill gaps are. Educators and trainers are encouraged to participate in this event, but manufacturers are also encouraged to attend. This event will be facilitated by Don Upton, Fairfield Index, Inc. [Register to attend or sponsor online](#).

**COUNTY SEEKS INPUT ON REGULATIONS VIA "WIKI" SITE**

If you want to weigh in on new county development regulations, Sarasota County Government invites you to contribute to a "wiki" site where experts and community members will collaborate online to improve county regulations. The wiki is available online at [www.scgov.net](http://www.scgov.net)

**EXPORT & TRADE MISSION TO GERMANY**

The Economic Development Corporation of Sarasota County and the Manatee Economic Development Council will conduct an export and trade mission to Germany in November. Details are forthcoming. For more information please contact [Lee Kotwicki](#) at 309-1200, ext. 110.