

-If you could have dinner with a historical figure, whom would it be and why?

(Ron) Walt Disney for I would like to listen to and see his imagination weave whimsy and business at the same time.

(Art) Thomas Jefferson. He and his fellow patriots had the foresight to craft a document that shaped the course of our country and, as a result, created opportunity for "life, liberty, and the pursuit of happiness" for all of us.

-Whom do you most admire in business or what living person do you most admire?

(Ron) George Lucas. Here is a man who created fun for millions while making money for many and succeeded at avoiding the crowds.

(Art) My partner for one and the young professionals who helped and continue to shape the future of our company.

-Give me your elevator speech for LexJet Corporation.

(Ron) LexJet straddles and implements the facilitation between the creators of useful digital technology and those who want to employ it.

(Art) LexJet is the wide-format digital imaging industry's premier leader in providing education, technical knowledge, and sound product printing solutions to those professionals capturing, designing, and producing digital color images. We provide our customers with printing hardware, software, media and ink solutions that allow the creation of the best image possible. The company offers a wide variety of ink jet media products including papers, laminates, films, inks, adhesives, polyesters and the industry's first printable plastic LexJet® material.

-What do you most like about doing business in Sarasota County?

(Ron) The lifestyle of the people who comprise the county.

(Art) Casual lifestyle.

-What job would we be surprised to learn you've had in the past?

(Ron) Armed Guard.

(Art) Slingshot lunch meat and making/delivering sandwiches at my first entrepreneurial endeavor, "*Art and Mike's Hoagie Shop*" at Eastern Kentucky University in Richmond, Kentucky.

-What do you spend too much time doing? Too little time?

(Ron) Too much time working. Too little time not working.

(Art) I'm pretty well balanced...I work, read, and I play as much as I want and as often as I'm needed.

-What is your biggest business challenge and how are you addressing it?

(Ron) The lack of resource depth ranging from true commercial banking to sophisticated information technology engineers. Looking in other regions of the U.S. for commercial banking relationships and home growing information technology engineers.

(Art) There are two...Recruiting new young professionals in Sarasota who want more than a job and prioritizing investments in our Company. We have a full-time recruiter which is unusual for a company of our size and we reach out to Universities throughout the country. To help us prioritize our investments at LexJet, we formed a Steering Committee comprised of our Leadership Team and whose responsibility it is to pick and choose those investments that increase LexJet's value.

-What do you love about Sarasota County?

(Ron) The same things that others admire - the people, climate and lifestyle.

(Art) It is a fun place to live, work, and play.

-What was your biggest missed opportunity?

(Ron) Not buying Zenith Electronics in 1991.

(Art) Actually, there are two but here's the big one...not thinking big enough to make "*Mike and Art's Hoagie Shop*" the first fast and fresh food sandwich franchise. Move over Subway.

-What do you consider to be the biggest business climate issue in Sarasota County, and if you were king for a day, how would you solve it?

(Ron) Lack of funding choices for entrepreneurs and incubation of business environments. Create a financial infrastructure of focused financial investors and a network of commercial bankers that do not think that commercial banking is loaning money for a commercial building to be built.

(Art) Attracting and retaining young professionals, especially in light of recent local government actions that discourage young people from having fun (noise ordinances, Reds' baseball, and beach and government smoking bans). I would reach out to the younger generation of professionals and implement programs that are of interest to them.

-Has the EDC been helpful to you to LexJet Corporation and, if so, how?

(Art) We have been recognized several times by the EDC, most recently as The Technology Company of the Year in 2006. Recognition is great for team morale and helps us in recruiting and building LexJet's value in the eyes of the investment community.